

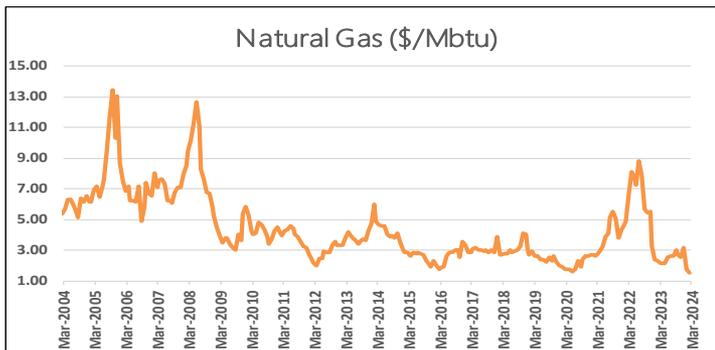
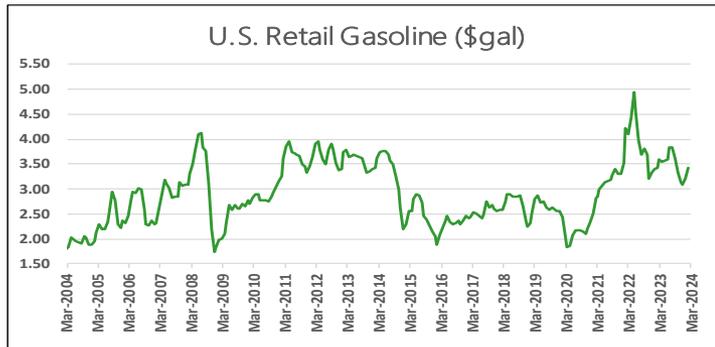
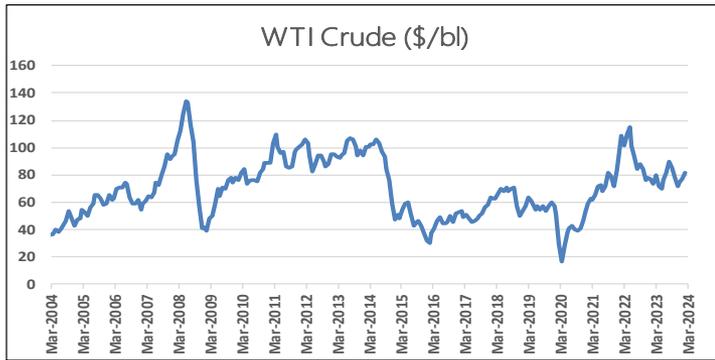


Energy Infrastructure Review & Outlook 1Q 2024

Macro Environment

- The Federal Reserve held the benchmark rate steady during the quarter in the range of 5.25%-5.50%. Inflation has shown meaningful signs of cooling although it remains above the Fed target of 2.0%, prompting the Fed to signal the potential for rate cuts in 2024.
- Risk assets continued to rally on the prospects of a Fed pivot. The 10-year Treasury rate finished the quarter at 4.20%. The S&P 500 hit a new high of 5,254 on March 28th.
- OPEC+ led by Saudi Arabia and Russia continue to extend voluntary crude oil production cuts to support prices.
- U.S. Crude Oil production continues set new all-time records. After a slow start to the year driven by bad weather, production exited Q1 at 13.3 Mbpd.

Demand > Supply = Higher Prices For Longer



- Commodity cycles tend to be multi-year.
- OPEC+ led by Saudi Arabia and Russia continue to extend voluntary crude oil production cuts to support prices.
- Domestic U.S. producers are focusing on shareholder friendly initiatives (e.g., debt reduction, dividend growth, buybacks).



Rediscovering The Importance Of Traditional Energy

The United States and Western Europe are re-discovering the important role hydrocarbons play in the global economy:

- G-7 reverses commitment to halt financing of overseas fossil-fuel projects by year's end.
- European Union pushing to allow natural gas (and nuclear) to qualify as "sustainable energy" for purposes of achieving climate-friendly future.
- Germany (and Europe) fast tracking LNG import facilities to diversify supply away from Russia.
- Increasing support in the United States for an "all under the sun" approach to energy policy.

Midstream Outlook

Net Free Cash Flow, Attractive Value Proposition, and Inflation Protection

- Attractive free cash flow yields provide for accelerated deleveraging and increased adoption of share buyback programs to return value to equity holders.
- High distribution coverage supports sustained and potentially growing dividends, the reversal of a multi-year trend of cuts.
- Valuations remain low relative to history and other yield-oriented asset classes, creating the opportunity for a further re-rating of the sector.
- Share buybacks and dividend increases expected to continue to provide a tailwind for investors.
- North American Midstream infrastructure is critical to ensuring global energy security in a volatile geopolitical environment.



Heightened Midstream M&A Activity

Acquisitions Highlight Sector Value

| Transaction | Size |
|--|----------|
| ONEOK acquires Magellan Midstream | \$ 19.0B |
| Sunoco LP acquires NuStar Energy | \$ 7.3B |
| Energy Transfer acquires Crestwood Equity Partners | \$ 7.0B |
| Western Gas acquires private Meritage Midstream | \$ 0.9B |

Why Now?

- Excess cash flow + healthy balance sheets creates attractive currency
- Acquisitions done right can deliver
- 3rd party willingness to sell

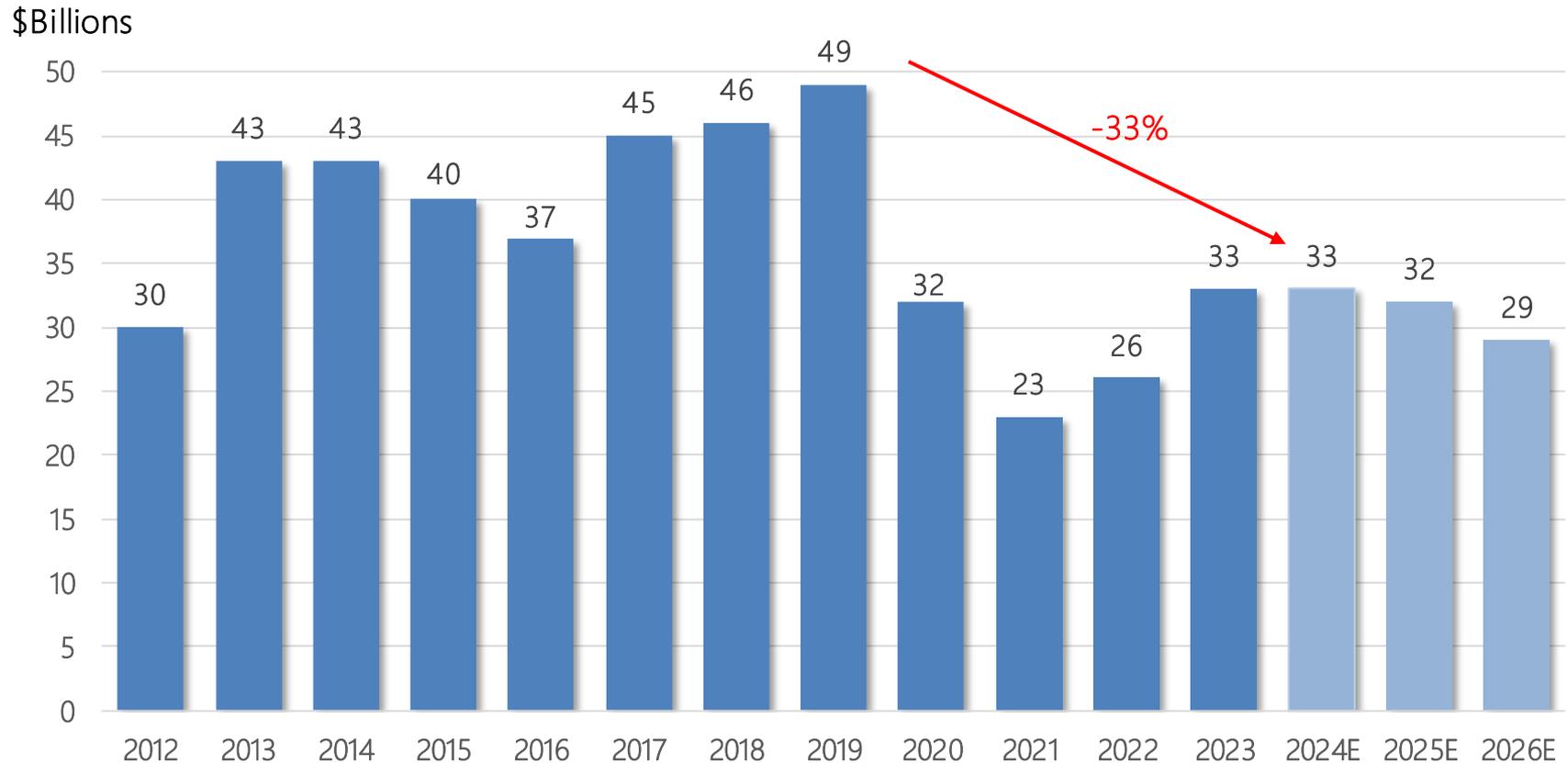
What Does it Mean?

- Sector is cheap
- Midstream still out of favor
- Regulatory environment favors acquisitions over organic growth



Midstream Organic Capex

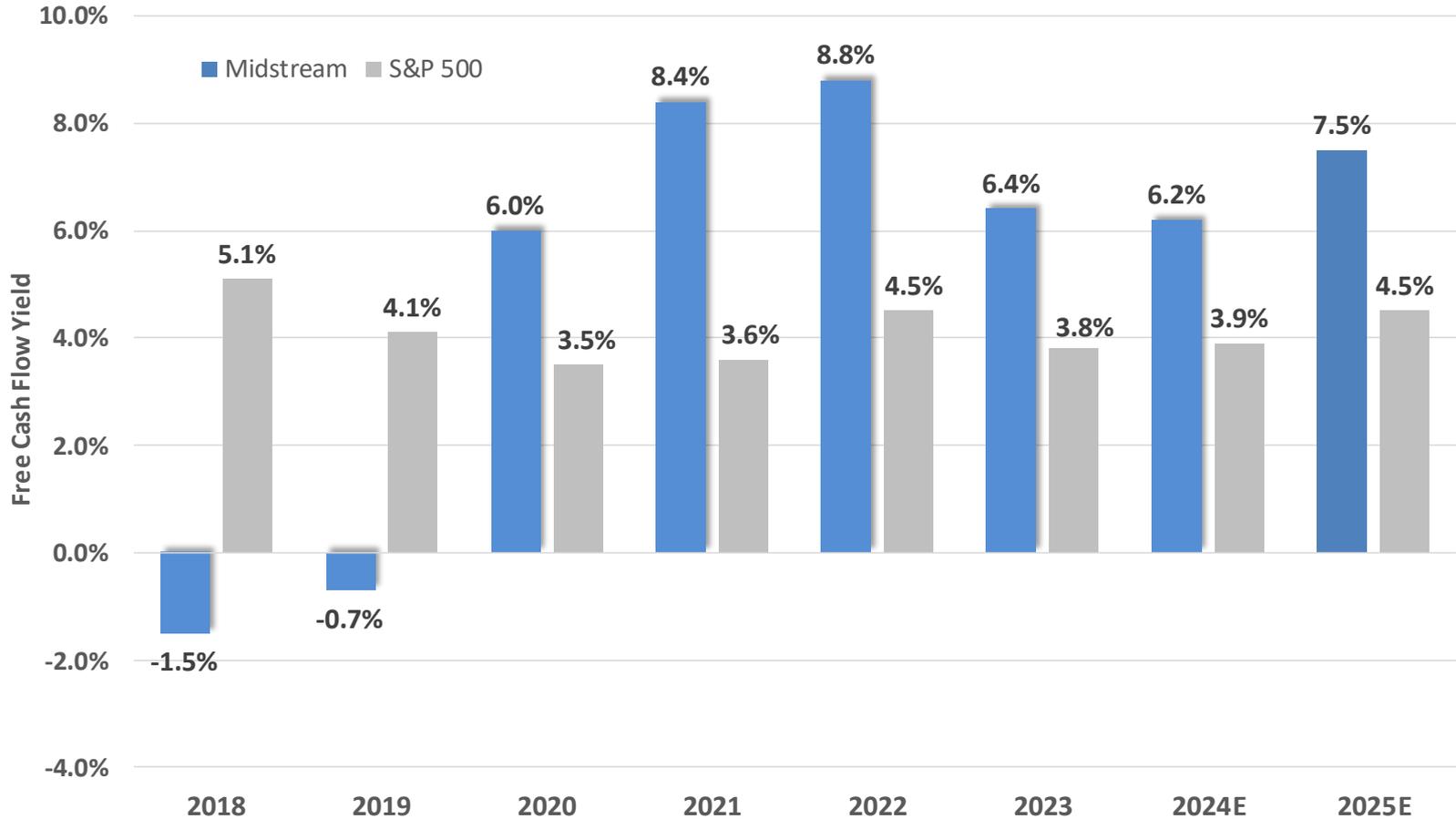
Shale Assets Have Matured, Requiring Less Capital Expense



Source: Company Data, Wells Fargo Securities, LLC. Data as of April 2024.

Free Cash Flow

Higher EBITDA + Lower Capex = More Free Cash Flow

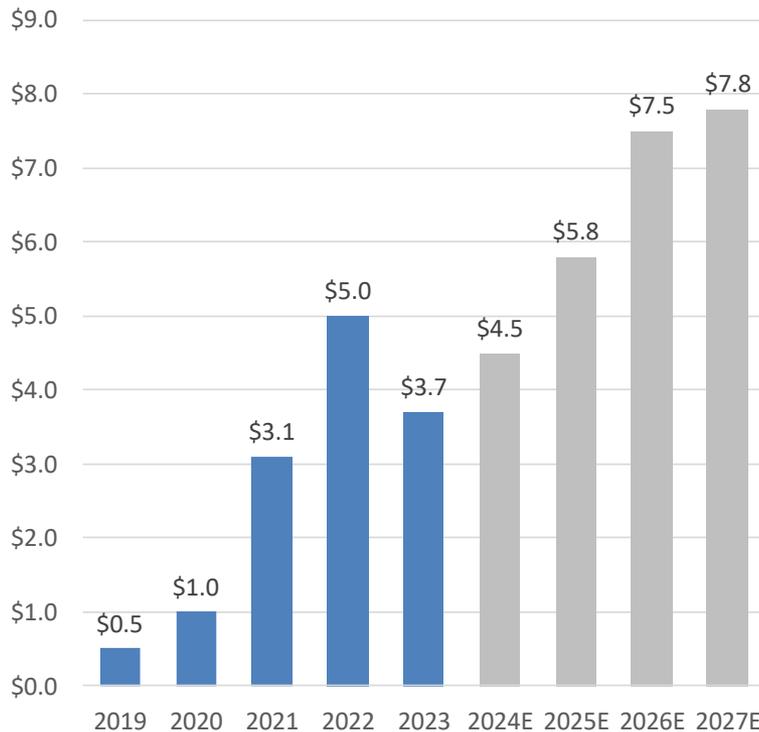


Source: Company Reports and Wells Fargo Securities, LLC. Data as of April 2024.

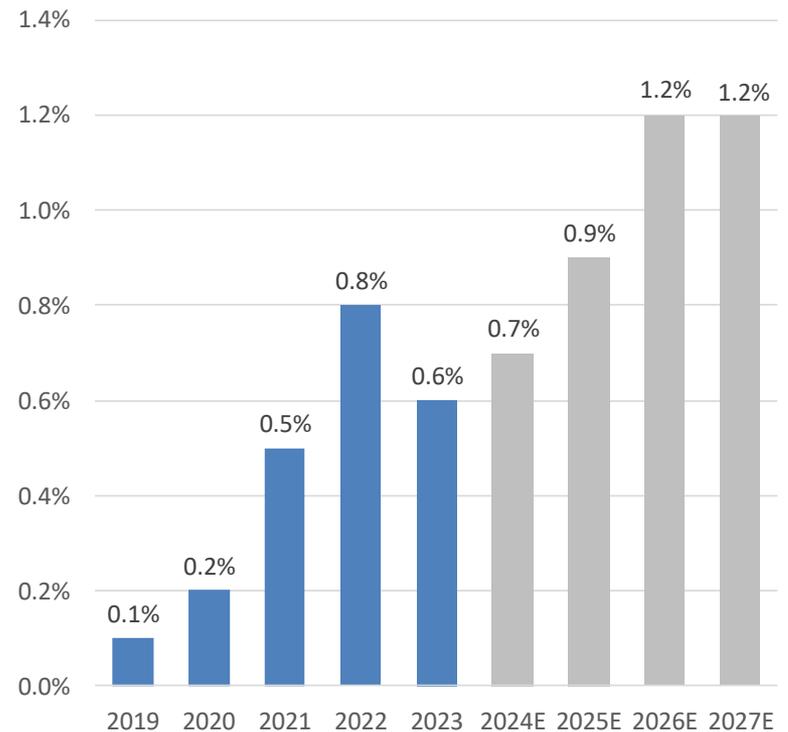
Midstream Share Buybacks

Expect Trend To Accelerate As FCF Grows In 2022 And Beyond

Midstream Buybacks (Absolute) (\$B)



Midstream Buybacks (% of Market Cap)

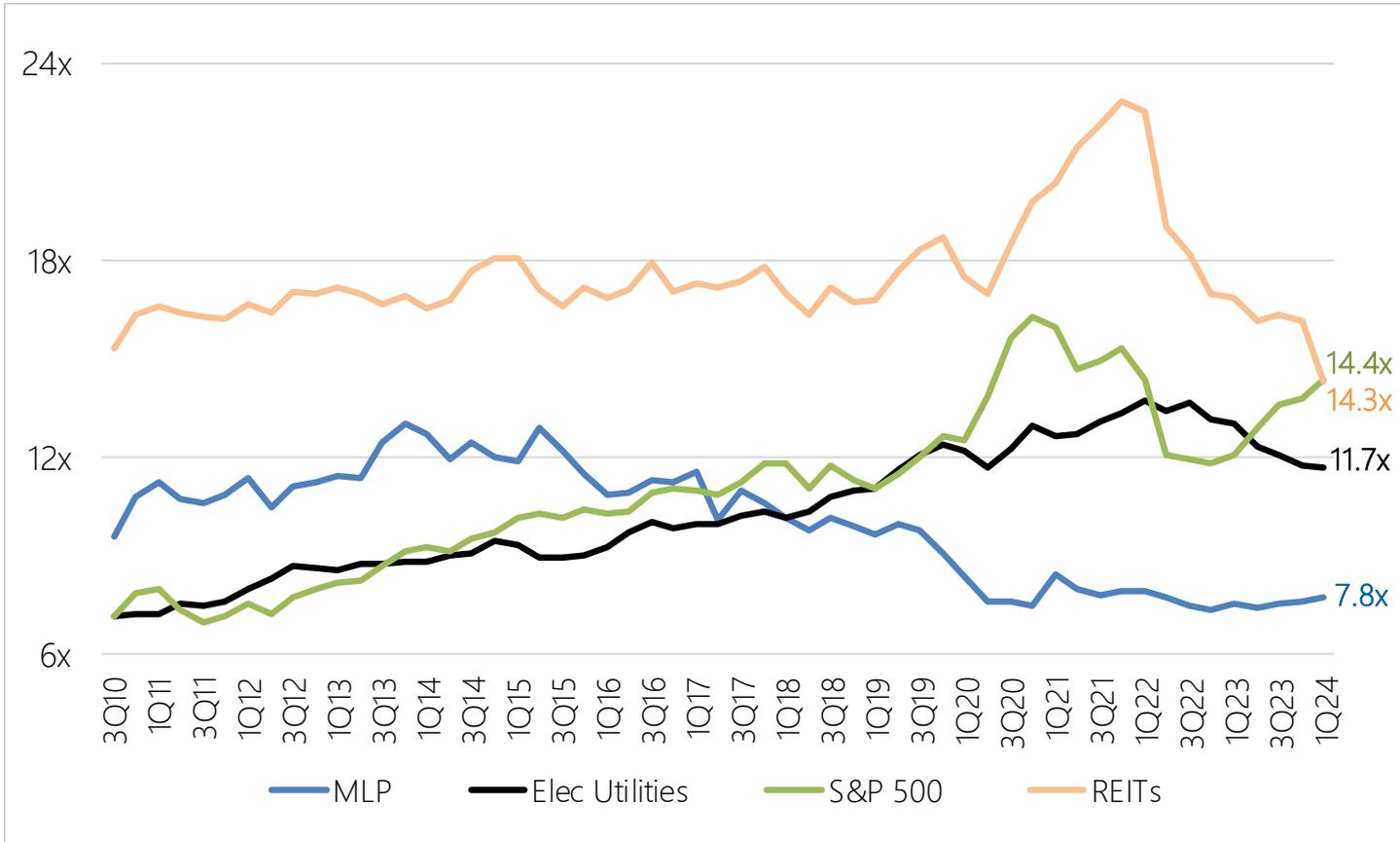


Source: Company Reports, FactSet and Wells Fargo Securities, LLC. Data as of April 2024

Valuations Remain Cheap to History

Midstream is Discounted to Other Energy and Other Yield-Oriented Securities

EV/EBITDA Multiples for MLPs, Utilities, S&P 500, REITs
2010 – 2024

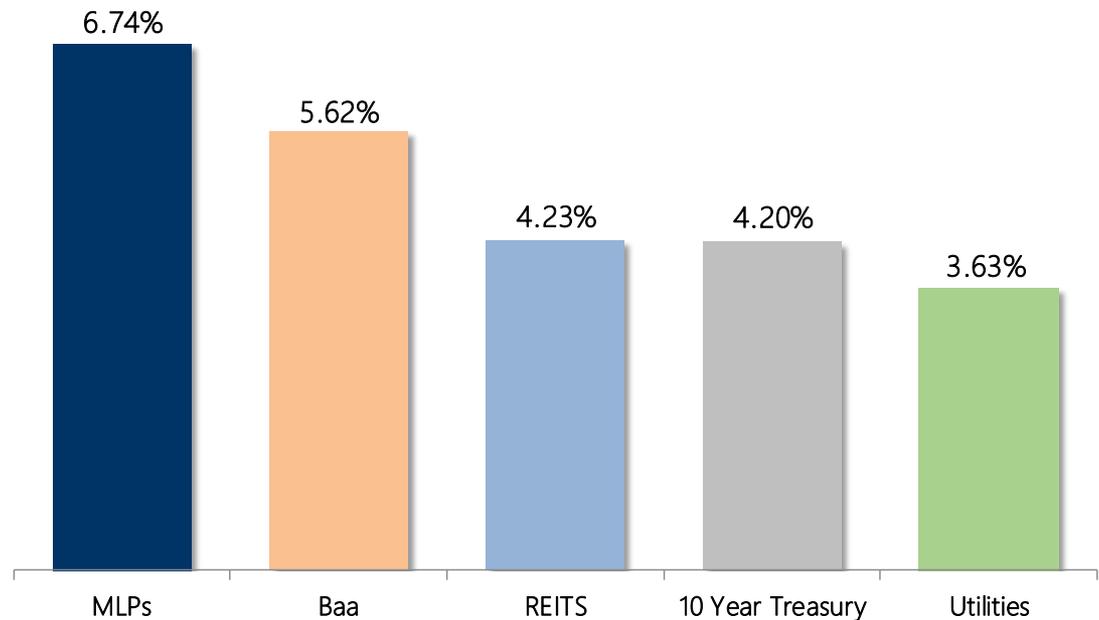


Source: Bloomberg. MLPs are represented by the Alerian MLP Index (AMZ), Electric Utilities are represented by the Philadelphia Utility Index (UTY), S&P 500 is represented by the S&P 500 Index (SPX), REITs are represented by the MSCI US REIT Index (RMZ). Data as of 3/31/2024.

Current Yield

MLP/Midstream Yield Remains Elevated

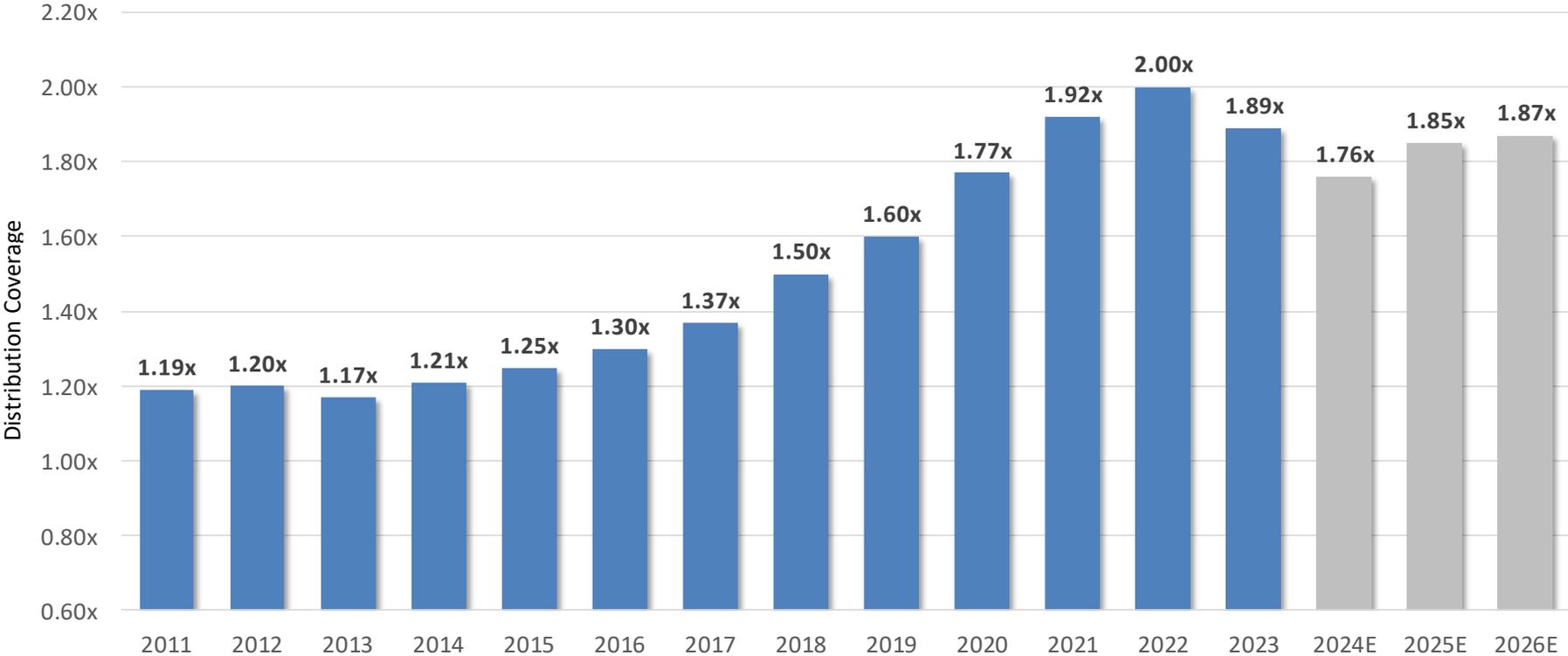
- MLP yield advantage remains, though all yields have backed up.
- Prior distribution cuts have eroded investor confidence in payouts.
- Current distribution coverage ratio is 1.9X versus 1.2X in 2015.



Source: Alerian, NAREIT, Dow Jones, Moody's, US Federal Reserve. MLPs are represented by the Alerian MLP Index (AMZ). Baa is represented by the Moody's seasoned Baa corporate bond index. REITS are represented by the NAREIT Equity REIT total return index. Utilities are represented by the Dow Jones Utility Index. Data as of 3/31/2024.

Midstream Distribution Coverage

2.0x In 2022 versus 1.2x In 2016



Source: Company reports and Wells Fargo Securities, LLC estimates
Note: Coverage figures derived from an aggregate calculation.
Data as of April 2024

Portfolio Positioning

- Focus on free cash flows that support incremental shareholder returns through accelerated share buybacks and increased dividends (e.g. TRGP, LNG, PAA).
- Mitigate inflation risk by owning companies whose contracts are tied to inflation escalators (e.g. TRGP, MPLX, DKL).
- Own businesses positioned to capture strong oil and gas fundamentals (e.g., ET, PAA, WES, TRGP).
- Capitalize on Global Energy Security theme by owning companies with energy export infrastructure (LNG, ET, TRGP, EPD).

